LEGISLATIVE SERVICES AGENCY OFFICE OF FISCAL AND MANAGEMENT ANALYSIS

301 State House (317) 232-9855

FISCAL IMPACT STATEMENT

LS 7656 DATE PREPARED: Jan 4, 2001

BILL NUMBER: HB 1459 BILL AMENDED:

SUBJECT: Notice of Amendments to Health Provider Contracts.

FISCAL ANALYST: Jim Landers **PHONE NUMBER:** 232-9869

FUNDS AFFECTED: X GENERAL IMPACT: State & Local

 $\overline{\underline{X}}$ DEDICATED FEDERAL

<u>Summary of Legislation:</u> The bill requires that an insurer or health maintenance organization (HMO) that enters into a contract with a physician or dentist to provide health care services give at least 90 days written notice to the physician or dentist of an amendment to the contract. The bill also allows a physician or dentist to cease to provide health care services under the contract without penalty if the physician or dentist receives the written notice and chooses not to approve the amendment. The bill specifies that a contrary contractual provision is void.

Effective Date: July 1, 2001.

Explanation of State Expenditures: The bill could potentially have an impact on future costs faced by health plans providing health benefits to state employees. These additional costs would presumably be passed through to the state and state employees via higher premiums and enrollment fees. By agreement with the state employees, the state agrees to pay 93.5% of any increase in the total premiums for both single and family coverage during the life of the agreement. Employees will pick up the remaining 6.5% of any increase.

Background: The bill would require insurers and HMOs to provide notice of upcoming contract amendments to physicians and dentists they contract with for health care services. More importantly, the bill would allow physicians and dentists to opt out of a service contract without penalty if they don't approve of contract amendments an insurer or HMO might propose. Reportedly, provider service contracts typically contain a provision allowing the insurer or HMO to amend the terms and conditions of the contract. As well, it is reported that these amendments typically deal with reimbursement rates for service providers. Consequently, the bill could diminish the ability of insurers or HMOs to, at any time, amend a provider service contract to reduce or stem increases in reimbursement rates to providers. Moreover, the bill could lead insurers and HMOs to raise premiums or consider other cost-cutting measures instead of proposing service contract amendments to reduce, or at least stem the growth in, reimbursement rates. By limiting the ability of insurers and HMOs to amend provider service contracts, the bill also could serve to shorten the length of contracts

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that insurers and HMOs are willing to enter into with providers. As a result, this could increase the administrative cost of the contracting process for insurers and HMOs.

Explanation of State Revenues:

Explanation of Local Expenditures: Similar to the state, increased premiums and enrollment fees may result in additional costs to local governments and school corporations purchasing health benefits from insurance companies and HMOs for their employee health benefit plans. However, this may not necessarily imply that additional budgetary outlays will arise since employer responses to increased health benefit costs may include: (1) greater employee cost sharing in health benefits; (2) reduction or elimination of health benefits; (3) reduction in the size of the workforce eligible for health benefits; and (4) passing costs onto workers in the form of lower wage increases than would otherwise occur.

Explanation of Local Revenues:

State Agencies Affected: All.

Local Agencies Affected: Local Governments and School Corporations.

Information Sources: Jim Zieba, Indiana State Medical Association, 261-2060.

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